

**Northshore Education Consortium**

Uniform Financial Report

June 30, 2020

**Note: If your agency is exempt from filling this report (see instructions) complete this cover page only and submit it along with documentation to support the basis of the exemption.**

ORGANIZATION : NORTHSHORE EDUCATION CONSORTIUMFEIN: 042576982STATEMENT OF FINANCIAL POSITION AS OF  
(BALANCE SHEET)WITH COMPARATIVE TOTALS AS OF  
6/30/2019

	CURRENT OPERATIONS	PLANT	ENDOWMENT	CUSTODIAN	TOTAL THIS YEAR	TOTAL LAST YEAR
<b>ASSETS</b>						
1 Cash and Cash Equivalents	5,730,749	467,198			6,197,947	6,506,088
2 Accounts Receivable, Program Services	1,419,949				1,419,949	634,203
3 Allowance for Doubtful Accounts	(75,000)				(75,000)	(30,000)
4 Net Accounts Receivable, Program Services	1,344,949				1,344,949	604,203
5 Contributions Receivable						
6 Notes Receivable						
7 Prepaid Expenses	182,974				182,974	107,333
8 Other Accounts Receivable						
9 Other Current Assets						
10 Short-Term Investments						
11 <b>TOTAL CURRENT ASSETS</b>	7,258,672	467,198			7,725,870	7,217,624
12 Land, Buildings, and Equipment		18,079,804			18,079,804	17,850,673
13 Accumulated Depreciation		(8,496,608)			(8,496,608)	(7,977,836)
14 Net Land, Buildings and Equipment		9,583,196			9,583,196	9,872,837
15 Long-Term Investments						
16 Other Assets						
17 Due From Other Funds						
18 <b>TOTAL ASSETS</b>	7,258,672	10,050,394			17,309,066	17,090,461
<b>LIABILITIES AND NET ASSETS</b>						
19 Accounts Payable	429,613				429,613	401,474
20 Subcontract Payable						
21 Accrued Expenses	1,550,074	203,400			1,753,474	1,668,717
22 Current Notes Payable						
23 Current Portion Long-Term Debt		408,774			408,774	393,947
24 Deferred Revenue						
25 Other Current Liabilities						
26 <b>TOTAL CURRENT LIABILITIES</b>	1,979,687	612,174			2,591,861	2,464,138
27 Long-Term Notes & Mortgage Payable		6,021,768			6,021,768	6,426,668
28 Other Liabilities	20,462,788				20,462,788	19,386,162
29 Due to Other Funds						
30 <b>TOTAL LIABILITIES</b>	22,442,475	6,633,942			29,076,417	28,276,968
<b>NET ASSETS</b>						
31 Without Donor Restrictions	(15,217,493)	3,152,654			(12,064,839)	(11,220,197)
32 With Donor Restrictions	33,690	263,798			297,488	33,690
33						
34 <b>TOTAL NET ASSETS</b>	(15,183,803)	3,416,452			(11,767,351)	(11,186,507)
35 <b>TOTAL LIABILITIES AND NET ASSETS</b>	7,258,672	10,050,394			17,309,066	17,090,461

See Accompanying Notes to the Financial Statements

ORGANIZATION : NORTHSHORE EDUCATION CONSORFEIN: 042576982**STATEMENT OF ACTIVITIES FOR THE YEAR ENDED****06/30/2020** WITH COMPARATIVE TOTALS FOR THE YEAR ENDED**06/30/2019**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>		<b>TOTAL THIS YEAR</b>	<b>TOTAL LAST YEAR</b>
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>					
1 Contributions, Gifts, Legacies, Bequests & Special Events	180,132			180,132	256,370
2 In-Kind Contributions					
3 Grants					
4 Program Service Fees	24,873,157			24,873,157	24,310,105
5 Federated Fundraising Organization Allocation					
6 Investment Revenue	34,664			34,664	33,762
7 Revenue from Commercial Products & Services					
8 Other	6,378,208			6,378,208	4,753,591
9 Net Assets Released From Restrictions:					
10 Satisfaction of Program Restrictions					
11 Satisfaction of Equipment Acquisition Restrictions					
12 Expiration of Time Restrictions					
13 <b>TOTAL REVENUE, GAINS, AND OTHER SUPPORT</b>	<b>31,466,161</b>			<b>31,466,161</b>	<b>29,353,828</b>
<b>EXPENSES AND LOSSES</b>					
14 Administration (Management & General)	1,639,824			1,639,824	1,533,659
15 Fundraising					
16 Total Program Services	29,330,555			29,330,555	27,457,258
17 <b>TOTAL EXPENSES</b>	<b>30,970,379</b>			<b>30,970,379</b>	<b>28,990,917</b>
18 Losses					
19 <b>TOTAL EXPENSES AND LOSSES</b>	<b>30,970,379</b>			<b>30,970,379</b>	<b>28,990,917</b>
<b>CHANGES IN NET ASSETS:</b>					
20 Property & Equipment Acquisitions from Unrestricted Funds					
21 Transfer of Realized Endowment Fund Appreciation					
22 Return to Donor					
23 Other Increases (Decreases)	(1,340,424)	263,798		(1,076,626)	(1,500,130)
24 <b>TOTAL CHANGES IN NET ASSETS</b>	<b>(844,642)</b>	<b>263,798</b>		<b>(580,844)</b>	<b>(1,137,219)</b>
25 <b>NET ASSETS AT BEGINNING OF YEAR</b>	<b>(11,220,197)</b>	<b>33,690</b>		<b>(11,186,507)</b>	<b>(10,049,288)</b>
26 <b>NET ASSETS AT END OF YEAR</b>	<b>(12,064,839)</b>	<b>297,488</b>		<b>(11,767,351)</b>	<b>(11,186,507)</b>

See Accompanying Notes to Financial Statements

## STATEMENT OF CASH FLOWS for the YEAR ENDED

06/30/2020

## INDIRECT METHOD

		<b>TOTAL</b>
<b>Cash Flows from Operating Activities:</b>		
1	Changes in Net Assets	(580,844)
	Adjustments to Reconcile Change In Net Assets to Net	
	Cash provided by/(used in) Operating Activities:	
2	Depreciation	572,836
3	Losses	96,174
4	Increase/Decrease in Net Accounts Receivable	(836,920)
5	Increase/Decrease in Prepaid Expenses	(75,641)
6	Increase/Decrease in Contributions Receivable	
7	Increase/Decrease in Accounts Payable	28,139
8	Increase/Decrease in Accrued Expenses	84,757
9	Increase/Decrease in Deferred Revenue	
10	Increase/Decrease in Subcontract Payable	
11	Contributions Restricted for Long-Term Investment	
12	Net Unrealized and Realized Gains on Long-Term Investments	
13	Other Cash Used in/Provided by Operating Activities	1,342,969
14	Net Cash Provided by/(used in) Operating Activities	631,470
<b>Cash Flows from Investing Activities:</b>		
15	Insurance Proceeds	
16	Purchase(s) of Capital Assets (Land, Bldgs. & Equip.)	(283,195)
17	Proceeds from Sale(s) of Investments	
18	Purchase(s) of Investments	
19	Purchase(s) of Assets Restricted To Long-Term Investment	
20	Other Investing Activities	5,060
21	Net Cash Provided by/(used in) Investing Activities	(278,135)
<b>Cash from Financing Activities:</b>		
	Proceeds from Contributions Restricted For:	
22	Investment in Endowment	
23	Investment in Term Endowment	
24	Investment in Plant (Land Bldgs. & Equip.)	
	Other Financing Activities:	
25	Contributions Restricted for Long-Term Investment	
26	Interest and Dividends Restricted for Reinvestment	
27	Payments on Notes Payable	
28	Payments on Long-Term Debt	(393,947)
29	Other Finance Payments/Receipts	(267,529)
30	Net Cash Provided by/(used in) Financing Activities	(661,476)

See Accompanying Notes to the Financial Statements

ORGANIZATION : NORTHSHORE EDUCATION CONSC

FEIN: 042576982

**STATEMENT OF CASH FLOWS for the YEAR ENDED**

06/30/2020

**INDIRECT METHOD**

31	<b>Net Increase/(Decrease) in Cash and Cash Equivalents</b>	<u>(308,141)</u>
32	<b>Cash and Cash Equivalents at Beginning of Year</b>	<u>6,506,088</u>
33	<b>Cash and Cash Equivalents at End of Year</b>	<u>6,197,947</u>

**Supplemental Disclosure of Cash Flow Information:**

34	Cash Paid During the Year for Interest	<u>267,529</u>
35	Cash Paid During the Year for Taxes/Other	<u></u>

**Supplemental Data for Noncash Investing and Financing Activities:**

36	Gifts of Equipment	<u></u>
37	Other Noncash Investing and Financing Activities	<u></u>
38		<u></u>
39		<u></u>
40		<u></u>

See Accompanying Notes to the Financial Statements

ORGANIZATION : NORTHSHORE EDUCATION CONSORTIUM FEIN: 042576982

**Statement of Functional Expenses for the Year Ended:** 06/30/2020

		<b>SUPPORTING SERVICES</b>		<b>PROGRAM SERVICES</b>
	<b>TOTALS</b>	<b>ADMINISTRATION (MNGT. &amp; GEN.)</b>	<b>FUND RAISING</b>	<b>TOTAL ALL PROGRAMS</b>
1. Employee Compensation & Related Expenses	27,141,356	1,320,222		25,821,134
2. Occupancy	1,917,017	130,355		1,786,662
3. Other Program / Operating Expense	846,396	11,081		835,315
4. Subcontract Expense				
5. Direct Administrative Expense	309,376	150,409		158,967
6. Other Expenses	183,398			183,398
7. Depreciation of Buildings and Equipment	572,836	27,757		545,079
<b>8. TOTAL EXPENSES</b>	<b>30,970,379</b>	<b>1,639,824</b>		<b>29,330,555</b>

See Accompanying Notes to Financial Statements

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ORGANIZATION : NORTHSHORE EDUCATION CONSORTIUM FEIN: 042576982

Statement of Functional Expenses for the Year Ended: 06/30/20

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	100	200	300	400	500
1. Employee Compensation & Related Expenses	12,242,441	4,886,355	2,257,635	1,399,352	1,232,330
2. Occupancy	313,583	1,014,618	112,289	68,179	105,210
3. Other Program / Operating Expense	249,092	79,488	34,971	33,715	204,396
4. Subcontract Expense					
5. Direct Administrative Expense	69,492	22,167	26,930	10,032	6,131
6. Other Expenses	75,181	42,525	26,032	14,125	9,923
7. Depreciation of Buildings and Equipment	281,868	17,165	97,440	58,999	14,817
<b>8. TOTAL EXPENSES</b>	<b>13,231,657</b>	<b>6,062,318</b>	<b>2,555,297</b>	<b>1,584,402</b>	<b>1,572,807</b>

See Accompanying Notes to Financial Statements



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ORGANIZATION : NORTHSHORE EDUCATION CONSORTIUM FEIN: 042576982

Statement of Functional Expenses for the Year Ended: 06/30/20

	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #	PROGRAM #
	<u>700</u>	<u>728</u>	<u>800</u>		
1. Employee Compensation & Related Expenses	<u>1,208,894</u>		<u>2,594,127</u>		
2. Occupancy	<u>1,715</u>		<u>171,068</u>		
3. Other Program / Operating Expense	<u>17,213</u>	<u>1,560</u>	<u>214,880</u>		
4. Subcontract Expense					
5. Direct Administrative Expense	<u>4,979</u>		<u>19,236</u>		
6. Other Expenses	<u>5,996</u>	<u>50</u>	<u>9,566</u>		
7. Depreciation of Buildings and Equipment	<u>879</u>		<u>73,911</u>		
8. TOTAL EXPENSES	<u>1,239,676</u>	<u>1,610</u>	<u>3,082,788</u>		

See Accompanying Notes to Financial Statements

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM					ORGANIZATION SUPPLEMENTAL INFORMATION SCHEDULE A - Unaudited					FY END: 6/30/2020		FEIN: 042576982	
REVENUE	Total Organization	Admin.(M&G)	Fund Raising	Total All Prog	EXPENSE	Total Organization		Admin (M&G)		Fund Raising		Total All Programs	
						FTE	Expense	FTE	Expense	FTE	Expense	FTE	Expense
1R Contributions, Gifts, Legacies, Bequests	180,132	47,495		132,637	1E Total Direct Prog.Staff FTE/Exp 101-138	287.01	16,855,287	XXXX	XXXXXXXXXX	XXXX	XXXXXXXXXX	287.01	16,855,287
2R Gov. In-Kind/Capital Budget		XXXXXXXXXX	XXXXXXXXXX		2E Chief Executive Officer - FTE/Exp.	1.00	170,000	1.00	170,000				
3R Private IN-Kind					3E Chief Financial Officer - FTE/Exp.	1.00	137,809	1.00	137,809				
4R Total Contributions and In-Kind	180,132	47,495		132,637	4E Accting/Clerical/Support FTE/Expense	8.11	519,651	8.11	519,651				
5R Mass Gov. Grant		XXXXXXXXXX	XXXXXXXXXX		5E Admin Maint/House-Grndskeeping FTE/Exp	0.33	41,434	0.33	41,434				
6R Other Grant (exclud. Fed.Direct)					6E Total Admin Employee FTE/Expense 410	10.44	868,894	10.44	868,894				
7R Total Grants					7E Commercial Products & Svs/Mktng FTE/Exp					XXXX	XXXXXXXXXX		
8R Dept. of Mental Health (DMH)		XXXXXXXXXX	XXXXXXXXXX		8E Total FTE/Salary/Wages	297.45	17,724,181	10.44	868,894			287.01	16,855,287
9R Dept. of Developmental Services(DDS/DMR)		XXXXXXXXXX	XXXXXXXXXX		9E Payroll Taxes 150		266,456		12,212				254,244
10R Dept. of Public Health (DPH)		XXXXXXXXXX	XXXXXXXXXX		10E Fringe Benefits 151		2,972,777		136,254				2,836,523
11R Dept. of Children and Families (DCF/DSS)		XXXXXXXXXX	XXXXXXXXXX		11E Accrual Adjustments								
12R Dept. of Transitional Assist (DTA/WEL)		XXXXXXXXXX	XXXXXXXXXX		12E Total Employee Compensation & Rel. Exp.		20,963,414		1,017,360				19,946,054
13R Dept. of Youth Services (DYS)		XXXXXXXXXX	XXXXXXXXXX		13E Facility and Prog. Equip.Expenses 301, 390		1,285,305		12,551				1,272,754
14R Health Care Fin & Policy (HCF)-Contract		XXXXXXXXXX	XXXXXXXXXX		14E Facility & Prog. Equip. Depreciation 301		572,836		27,757				545,079
15R Health Care Fin & Policy (HCF)-UCP		XXXXXXXXXX	XXXXXXXXXX		15E Facility Operation/Maint./Furn.390		511,610		21,521				490,089
16R MA. Comm. For the Blind (MCB)		XXXXXXXXXX	XXXXXXXXXX		16E Facility General Liability Insurance 390		120,102		96,283				23,819
17R MA. Comm. for Deaf & H H (MCD)		XXXXXXXXXX	XXXXXXXXXX		17E Total Occupancy		2,489,853		158,112				2,331,741
18R MA. Rehabilitation Commission (MRC)		XXXXXXXXXX	XXXXXXXXXX		18E Direct Care Consultant 201		250,865		3,025				247,840
19R MA. Off. for Refugees & Immigr.(ORI)		XXXXXXXXXX	XXXXXXXXXX		19E Temporary Help 202								
20R Dept.of Early Educ. & Care (EEC)-Contract		XXXXXXXXXX	XXXXXXXXXX		20E Clients and Caregivers Reimb./Stipends 203			XXXXXXXXXX		XXXXXXXXXX			
21R Dept.of Early Educ. & Care (EEC)-Voucher		XXXXXXXXXX	XXXXXXXXXX		21E Subcontracted Direct Care 206			XXXXXXXXXX		XXXXXXXXXX			
22R Dept of Correction (DOC)		XXXXXXXXXX	XXXXXXXXXX		22E Staff Training 204		46,974		7,793				39,181
23R Dept. of Elementary & Secondary Educ. (DOE)	710,273	XXXXXXXXXX	XXXXXXXXXX	710,273	23E Staff Mileage / Travel 205		68,924		263				68,661
24R Parole Board (PAR)		XXXXXXXXXX	XXXXXXXXXX		24E Meals 207								
25R Veteran's Services (VET)		XXXXXXXXXX	XXXXXXXXXX		25E Client Transportation 208			XXXXXXXXXX		XXXXXXXXXX			
26R Ex. Off. of Elder Affairs (ELD)		XXXXXXXXXX	XXXXXXXXXX		26E Vehicle Expenses 208								
27R Div.of Housing & Community Develop(OCDD)		XXXXXXXXXX	XXXXXXXXXX		27E Vehicle Depreciation 208								
28R POS Subcontract		XXXXXXXXXX	XXXXXXXXXX		28E Incidental Medical /Medicine/Pharmacy 209			XXXXXXXXXX		XXXXXXXXXX			
29R Other Mass. State Agency POS		XXXXXXXXXX	XXXXXXXXXX		29E Client Personal Allowances 211			XXXXXXXXXX		XXXXXXXXXX			
30R Mass State Agency Non - POS		XXXXXXXXXX	XXXXXXXXXX		30E Provision Material Goods/Svs./Benefits 212			XXXXXXXXXX		XXXXXXXXXX			
31R Mass. Local Govt/Quasi-Govt. Entities	23,755,004	XXXXXXXXXX	XXXXXXXXXX	23,755,004	31E Direct Client Wages 214		186,332	XXXXXXXXXX		XXXXXXXXXX			186,332
32R Non-Mass. State/Local Government	407,880	XXXXXXXXXX	XXXXXXXXXX	407,880	32E Other Commercial Prod. & Svs. 214								
33R Direct Federal Grants/Contracts		XXXXXXXXXX	XXXXXXXXXX		33E Program Supplies & Materials 215		293,301	XXXXXXXXXX		XXXXXXXXXX			293,301
34R Medicaid - Direct Payments		XXXXXXXXXX	XXXXXXXXXX		34E Non Charitable Expenses								
35R Medicaid - MBHP Subcontract		XXXXXXXXXX	XXXXXXXXXX		35E Other Expense		183,398						183,398
36R Medicare		XXXXXXXXXX	XXXXXXXXXX		36E Total Other Program Expense		1,029,794		11,081				1,018,713
37R Mass. Govt. Client Stipends		XXXXXXXXXX	XXXXXXXXXX		37E Management Fees 410								XXXXXXXXXX
38R Client Resources		XXXXXXXXXX	XXXXXXXXXX		38E Fundraising Fees 410			XXXXXXXXXX					XXXXXXXXXX
39R Mass. Publicly sponsored client offsets		XXXXXXXXXX	XXXXXXXXXX		39E Legal Fees 410		3,317		3,317				XXXXXXXXXX
40R Other Publicly sponsored client offsets		XXXXXXXXXX	XXXXXXXXXX		40E Audit Fees 410		24,550		24,550				XXXXXXXXXX
41R Private Client Fees (excluding 3rd Pty)		XXXXXXXXXX	XXXXXXXXXX		41E Management Consultant 410								XXXXXXXXXX
42R Private Client 3rd Pty/other offsets		XXXXXXXXXX	XXXXXXXXXX		42E Other Professional Fees & Other Admin. Expenses 410		195,242		109,045				86,197
43R Total Assistance and Fees	24,873,157	XXXXXXXXXX	XXXXXXXXXX	24,873,157	43E Leased Office/Program Office Equip.410,390		86,267		13,497				72,770
44R Federated Fundraising					44E Office Equipment Depreciation 410								
45R Commercial Activities					45E Admin. Vehicle Expenses 410								XXXXXXXXXX
46R Non-Charitable Revenue					46E Admin. Vehicle Depreciation 410								XXXXXXXXXX
47R Investment Revenue	34,664	34,664			47E Directors & Officers Insurance 410								XXXXXXXXXX
48R Other Revenue	6,378,208	499,566		5,878,642	48E Program Support 216			XXXXXXXXXX					
49R Allocated Admin (M&G) Revenue	XXXXXXXXXX				49E Professional Insurance 410								
50R Released Net Assets-Program					50E Working Capital Interest 410								
51R Released Net Assets-Equipment					51E Total Direct Administrative Expense		309,376		150,409				158,967
52R Released Net Assets-Time					52E Admin (M&G) Reporting Center Allocation		XXXXXXXXXX		(1,336,962)				1,336,962
					53E Total Reimbursable & Fundraising Expense		24,792,437						24,792,437
53R TOTAL REVENUE	31,466,161	581,725		30,884,436	54E Direct State/Federal Non-Reimbursable Expense		6,177,942		302,862		XXXXXXXXXX		5,875,080
54R TOTAL EXPENSE = 56E	30,970,379	302,862		30,667,517	55E Allocation of State/Fed Non-Reimbursable Expense		XXXXXXXXXX						
55R OPERATING RESULTS	495,782	278,863		216,919	56E TOTAL EXPENSE = 56R		30,970,379		302,862				30,667,517
COMPENSATION DISCLOSURE Enter all compensation (salary, benefit packages, vehicles, consultant payments, loans, etc.) from the entity & its related parties/affiliates to organization principals. Attach schedule of non-salary items.					NON-REIMBURSABLE EXPENSE DETAIL					Note to Readers: Please see Schedule B Note to Readers regarding appropriate Non-Reimbursable Exp.			
					1N Direct Employee Compensation & Related Exp.		6,177,942		302,862		XXXXXXXXXX		5,875,080
					2N Direct Occupancy						XXXXXXXXXX		
					3N Direct Other Program/Operating						XXXXXXXXXX		
					4N Direct Subcontract Expense						XXXXXXXXXX		
					5N Direct Administrative Expense						XXXXXXXXXX		
					6N Direct Other Expense						XXXXXXXXXX		
					7N Direct Depreciation						XXXXXXXXXX		
					8N Total Direct Non-Reimbursable (must tie to 54E)		6,177,942		302,862		XXXXXXXXXX		5,875,080
					9N Total Direct and Allocated Non-Reimbursable (54E+55E)		6,177,942		302,862		XXXXXXXXXX		5,875,080
					10N Eligible Non-Reimb./Fundraising Exp. Revenue Offsets		6,593,004		581,725		XXXXXXXXXX		6,011,279
					11N Capital Budget Revenue Adjustments						XXXXXXXXXX		
					12N Excess of Non-Reimb./Fundraising Expense over Offsets		(415,062)		(278,863)		XXXXXXXXXX		(136,199)
Comm. of MA cost reimbursement overbilling (preliminary calc. subject to adjustment)					Description of Admin (M&G) Direct Non-Reimbursable Exp.					MA Teachers & State Employees' Retirement Systems			

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM			PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - UNAUDITED					FY END: 6/30/2020		FEIN: 042576982	
UFR Program Number: 100		Program Name: KEVIN O'GRADY SCHOOL		Description: KEVIN O'GRADY SCHOOL		Catalog of Federal Domestic Assistance #: 10.555		B			
*Program Type: N/A		Program Address: 112 SOHIER ROAD		BEVERLY		MA 01915		# Weeks operated during audit period (e.g., 52): 48.00		# operating hours/week (e.g., 40): 40.00	
		(Number/Street)		(City)		(State)					
<b>* Note to Readers:</b> This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.											
<b>* Program Type codes:</b> 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25= Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable											
REVENUE		0S STAFFING_# hours/yr = 1.00 FTE: 1920		FTE		Salary/Wage		EXPENSE - ACTUAL/PLANNED		FTE Actual Planned % Var	
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.		63,755		1S Program Director (UFR Title 102)		1.00 91,385		1E Total Direct Program Staff = 39S		140.43 8,012,872 7,896,332 1.5 %	
2R Gov. In-Kind/Capital Budget				2S Program Function Manager (UFR Title 101)				2E Chief Executive Officer			
3R Private IN-Kind				3S Asst. Program Director (UFR Title 103)		2.00 190,000		3E Chief Financial Officer			
4R Total Contribution and In-Kind		63,755		4S Supervising Professional (UFR Title 104)				4E Acting/Clerical Support			
5R Mass Gov. Grant				5S Physician & Psychiatrist (UFR Title 105 & 121)				5E Admin Maint/House-Grndskeeping			
6R Other Grant (exclud. Fed.Direct)				6S Physician Asst. (UFR Title 106)				6E Total Admin Employee			
7R Total Grants				7S N. Midwife, N.P., Psych N.N.A., R.N.- MA (Title 107)				7E Commercial products & Svs/Mkting			
8R Dept. of Mental Health (DMH)				8S R.N. - Non Masters (UFR Title 108)		12.00 724,061		8E Total FTE/Salary/Wages		140.43 8,012,872	
9R Dept.of Developmental Services(DDS/DMR)				9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150		118,183	
10R Dept. of Public Health (DPH)				10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151		1,318,418	
11R Dept.of Children and Families (DCF/DSS)				11S Occupational Therapist (UFR Title 111)		12.67 818,722		11E Accrual Adjustments			
12R Dept. of Transitional Assist (DTA/WEL)				12S Physical Therapist (UFR Title 112)		8.80 647,706		12E Total Employee Compensation & Rel. Exp.		9,449,473 9,445,076 0.0 %	
13R Dept. of Youth Services (DYS)				13S Speech / Lang. Pathol., Audiologist (UFR Title 113)		9.75 662,768		13E Facility and Prog. Equip.Expenses 301,390		114,447	
14R Health Care Fin & Policy (HCF)-Contract				14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301		281,868	
15R Health Care Fin & Policy (HCF)-UCP				15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint./Furn.390		199,136	
16R MA. Comm. For the Blind (MCB)				16S Teacher (UFR Title 116)		23.00 2,351,281		16E Facility General Liability Insurance 390			
17R MA. Comm. for Deaf & H H (MCD)				17S Day Care Director (UFR Title 117)				17E Total Occupancy		595,451 752,483 -20.9 %	
18R MA. Rehabilitation Commission (MRC)				18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201		103,383	
19R MA. Off. for Refugees & Immigr.(ORI)				19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202			
20R Dept.of Early Educ. & Care (EEC)-Contract				20S Day Care Asst. Teacher / Aide (UFR Title 120)				20E Clients and Caregivers Reimb./Stipends 203			
21R Dept.of Early Educ. & Care (EEC)-Voucher				21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206			
22R Dept of Correction (DOC)				22S Clinician-(formerly Psych.Masters)(UFR Title 123)				22E Staff Training 204		17,534	
23R Dept. of Elementary & Secondary Educ. (DO		16,947		23S Social Worker - L.I.C.S.W. (UFR Title 124)		2.00 134,540		23E Staff Mileage / Travel 205		13,537	
24R Parole Board (PAR)				24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)				24E Meals 207			
25R Veteran's Services (VET)				25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208			
26R Ex. Off. of Elder Affairs (ELD)				26S Cert. Voc. Rehab. Counselor (UFR Title 128)				26E Vehicle Expenses 208			
27R Div.of Housing & Community Develop(OCD)				27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)				27E Vehicle Depreciation 208			
28R POS Subcontract				28S Counselor (UFR Title 130)		3.00 228,376		28E Incidental Medical /Medicine/Pharmacy 209			
29R Other Mass. State Agency POS				29S Case Worker / Manager - Masters (UFR Title 131)				29E Client Personal Allowances 211			
30R Mass State Agency Non - POS				30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Svs./Benefits 212			
31R Mass. Local Govt/Quasi-Govt. Entities		10,634,364		31S Direct Care / Prog. Staff Superv. (UFR Title 133)				31E Direct Client Wages 214		657	
32R Non-Mass. State/Local Government		407,880		32S Direct Care / Prog. Staff III (UFR Title 134)				32E Other Commercial Prod. & Svs. 214			
33R Direct Federal Grants/Contracts				33S Direct Care / Prog. Staff II (UFR Title 135)				33E Program Supplies & Materials 215		113,981	
34R Medicaid - Direct Payments				34S Direct Care / Prog. Staff I (UFR Title 136)		60.00 1,871,755		34E Non Charitable Expenses			
35R Medicaid - MBHP Subcontract				35S Prog. Secretarial / Clerical Staff (UFR Title 137)		2.00 87,955		35E Other Expense		75	

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 200

Program Name: NORTHSHORE ACADEMY - UPPER SCHOOL

Description: NORTHSHORE ACADEMY - UPPER SCHOOL

Catalog of Federal Domestic Assistance #: 10.555

B

<http://www.cfda.gov/default.htm>

\*Program Type: N/A

Program Address: 126 SOHIER ROAD

BEVERLY

MA

01915

# Weeks operated during audit period (e.g., 52): 48.00

# operating hours/week (e.g., 40): 40.00

(Number/Street)

(City)

(State)

(Zipcode)

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.

REVENUE		0S STAFFING_# hours/yr = 1.00 FTE:	1920	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	1,017	1S Program Director (UFR Title 102)		2.00	114,841	1E Total Direct Program Staff = 39S	55.15	3,189,614	3,211,721	-0.7 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)				2E Chief Executive Officer				
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)		2.00	83,823	3E Chief Financial Officer				
4R Total Contribution and In-Kind	1,017	4S Supervising Professional (UFR Title 104)				4E Accting/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)				5E Admin Maint/House-Grndskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N.N.A., R.N. - MA (Title 107)				7E Commerical products & Svs/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)		1.00	68,895	8E Total FTE/Salary/Wages	55.15	3,189,614		
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150		48,116		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151		536,853		
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)		0.40	17,935	11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.		3,774,583	3,815,869	-1.1 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)		1.00	85,469	13E Facility and Prog. Equip.Expenses 301,390		852,804		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301		17,165		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint./Furn.390		138,909		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)		17.60	1,365,425	16E Facility General Liability Insurance 390		22,905		
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy		1,031,783	1,068,321	-3.4 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201		7,896		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)				20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)				22E Staff Training 204		5,845		
23R Dept. of Elementary & Secondary Educ. (DO	11,491	23S Social Worker - L.I.C.S.W. (UFR Title 124)		10.00	748,594	23E Staff Mileage / Travel 205		5,350		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)				24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)				26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OC		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)				27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)				28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)				29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	5,453,981	31S Direct Care / Prog. Staff Superv. (UFR Title 133)				31E Direct Client Wages 214		12,261		
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)				32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)				33E Program Supplies & Materials 215		48,136		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)		17.00	527,308	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)		2.00	80,568	35E Other Expense		42,525		
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138		2.00	89,665	36E Total Other Program Expense		122,013	163,761	-25.5 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)		0.15	7,091	42E Other Professional Fees & Other Admin. Exp. 410		14,203		
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief		XXXXXX		43E Leased Office/Program Office Equip.410,390		7,964		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E		55.15	3,189,614	44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets						48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)						49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets						50E Working Capital Interest 410				
43R Total Assistance and Fees	5,465,472					51E Total Direct Administrative Expense		22,167	28,100	-21.1 %
44R Federated Fundraising						52E Admin (M&G) Reporting Center Allocation		282,181	251,087	12.4 %
45R Commercial Activities						53E Total Reimbursable Expense		5,232,727	5,327,138	-1.8 %
46R Non-Charitable Revenue						54E Direct State/Federal Non-Reimbursable Expense		1,111,772		
47R Investment Revenue						55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue	1,111,772					56E TOTAL EXPENSE		6,344,499	5,327,138	19.1 %
49R Allocated Admin (M&G) Revenue						57E TOTAL REVENUE = 53R		6,578,261	5,581,933	17.8 %
50R Released Net Assets-Program						58E OPERATING RESULTS		233,762	254,795	
51R Released Net Assets-Equipment						CRE Preliminary Calculation of Cost Reimb. Excess Rev. *		* (subject to OSD adjustment )		
52R Released Net Assets-Time										
53R Total Revenue = 57E	6,578,261									

## SERVICE STATISTICS

1SS Enter defined unit of service: STUDENT DAYS  
2SS Enter total unit capacity: 30,600

Undup # # service units  
Clients delivered  
107 21,846  
107 21,846

3SS OSD's Program Publicly sponsored clients:  
4SS Performance Report (D-1 Privately sponsored clients:  
5SS Internet filing system) Free Care clients:  
6SS suspended for FY '08 Total:  
7SS filings. 107

## MASSACHUSETTS CONTRACT INFORMATION

Dept	Contract ID -11 Characters	MMARS Code
1C DOE	8N70532112A	X
2C DOE	8V70532112A	X
3C DOE	8Z70531909A	X
4C		X
5C		X

## POS SUBCONTRACT INFORMATION

State Dept	Payer Name	Payer's FEIN
1PS		
2PS		
3PS		

## NON-REIMBURSABLE EXPENSE DETAIL

1N Direct Employee Compensation & Related Exp.	1,111,772
2N Direct Occupancy	
3N Direct Other Program/Operating	
4N Direct Subcontract Expense	
5N Direct Administrative Expense	
6N Direct Other Expense	
7N Direct Depreciation	
8N Total Direct Non-Reimbursable (Tie to 54E)	1,111,772
9N Total Direct and Allocated Non-Reimb. (54E+55E)	1,111,772
10N Eligible Non-Reimbursable Exp. Revenue Offsets	1,112,789
11N Capital Budget Revenue Adjustment	
12N Excess of Non-Reimbursable Expense Over Offsets	(1,017)

## Description

MA Teachers & State Employees' Retirement Systems on-b  
(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)

PREPARER COMMENTS:

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 300

Program Name: NORTHSHORE ACADEMY - LOWER SCHOOL

Description: NORTHSHORE ACADEMY - LOWER SCHOOL

Catalog of Federal Domestic Assistance #: 10.555

<http://www.cfda.gov/default.htm>

\*Program Type: N/A

Program Address: 83 PINE STREET, SUITE 103

PEABODY

MA

01960

# Weeks operated during audit period (e.g., 52): 48.00

# operating hours/week (e.g., 40): 40.00

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.  
\* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE		0S STAFFING_# hours/yr = 1.00 FTE: 1920	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	1,710	1S Program Director (UFR Title 102)	1.00	105,200	1E Total Direct Program Staff = 39S	26.90	1,474,395	1,480,738	-0.4 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)			2E Chief Executive Officer				
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)			3E Chief Financial Officer				
4R Total Contribution and In-Kind	1,710	4S Supervising Professional (UFR Title 104)			4E Acting/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)			5E Admin Maint/House-Grdskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)			6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N.,N.A., R.N.- MA (Title 107)			7E Commercial products & Svs/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)	1.00	64,706	8E Total FTE/Salary/Wages	26.90	1,474,395		
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)			9E Payroll Taxes 150		22,153		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)			10E Fringe Benefits 151		247,172		
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)	1.60	103,882	11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)			12E Total Employee Compensation & Rel. Exp.		1,743,720	1,767,014	-1.3 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)	0.80	52,417	13E Facility and Prog. Equip.Expenses 301,390		79,797		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)			14E Facility & Prog. Equip. Depreciation 301		97,440		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)			15E Facility Operation/Maint./Furn.390		31,578		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)	7.56	505,209	16E Facility General Liability Insurance 390		914		
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)			17E Total Occupancy		209,729	231,782	-9.5 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)			18E Direct Care Consultant 201		18,125		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)			19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)			20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)			21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)			22E Staff Training 204		4,839		
23R Dept. of Elementary & Secondary Educ. (DO	14,747	23S Social Worker - L.I.C.S.W. (UFR Title 124)	2.00	172,138	23E Staff Mileage / Travel 205		3,473		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)			24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)			25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)			26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OC		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)			27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)			28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)			29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)			30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	2,049,673	31S Direct Care / Prog. Staff Superv. (UFR Title 133)			31E Direct Client Wages 214				
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)			32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)			33E Program Supplies & Materials 215		8,534		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)	12.00	401,520	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)	0.67	56,257	35E Other Expense		26,032		
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138	0.20	9,791	36E Total Other Program Expense		61,003	78,218	-22.0 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)	0.07	3,275	42E Other Professional Fees & Other Admin. Exp. 410		22,711		
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief	XXXXXX		43E Leased Office/Program Office Equip.410,390		4,219		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E	26.90	1,474,395	44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets					48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)					49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets					50E Working Capital Interest 410				
43R Total Assistance and Fees	2,064,420				51E Total Direct Administrative Expense		26,930	25,475	5.7 %
44R Federated Fundraising					52E Admin (M&G) Reporting Center Allocation		116,359	106,331	9.4 %
45R Commercial Activities					53E Total Reimbursable Expense		2,157,741	2,208,820	-2.3 %
46R Non-Charitable Revenue					54E Direct State/Federal Non-Reimbursable Expense		513,915		
47R Investment Revenue					55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue	513,915				56E TOTAL EXPENSE		2,671,656	2,208,820	21.0 %
49R Allocated Admin (M&G) Revenue					57E TOTAL REVENUE = 53R		2,580,045	2,085,698	23.7 %
50R Released Net Assets-Program					58E OPERATING RESULTS		(91,611)	(123,122)	
51R Released Net Assets-Equipment					CRE Preliminary Calculation of Cost Reimb. Excess Rev. *				*(subject to OSD adjustment )
52R Released Net Assets-Time									
53R Total Revenue = 57E	2,580,045								

## SERVICE STATISTICS

1SS Enter defined unit of service: STUDENT DAYS  
2SS Enter total unit capacity: 13,668

Undup # # service units  
Clients delivered  
40 8,107  
40 8,107

3SS OSD's Program Publicly sponsored clients:  
4SS Performance Report (D-1 Privately sponsored clients:  
5SS Internet filing system) Free Care clients:  
6SS suspended for FY '08 Total:  
7SS filings. 40

## MASSACHUSETTS CONTRACT INFORMATION

Dept	Contract ID -11 Characters	MMARS Code
1C DOE	8N70532112A	X
2C DOE	8V70532112A	X
3C DOE	8Z70531909A	X
4C		X
5C		X

## POS SUBCONTRACT INFORMATION

State Dept	Payer Name	Payer's FEIN
1PS		
2PS		
3PS		

## NON-REIMBURSABLE EXPENSE DETAIL

Description	
1N Direct Employee Compensation & Related Exp.	513,915
2N Direct Occupancy	
3N Direct Other Program/Operating	
4N Direct Subcontract Expense	
5N Direct Administrative Expense	
6N Direct Other Expense	
7N Direct Depreciation	
8N Total Direct Non-Reimbursable (Tie to 54E)	513,915
9N Total Direct and Allocated Non-Reimb. (54E+55E)	513,915
10N Eligible Non-Reimbursable Exp. Revenue Offsets	515,625
11N Capital Budget Revenue Adjustment	
12N Excess of Non-Reimbursable Expense Over Offsets	(1,710)

(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)

PREPARER COMMENTS:



ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 400

Program Name: NORTHSHORE RECOVERY HIGH SCHOOL

Description: RECOVERY HIGH SCHOOL

Catalog of Federal Domestic Assistance #: 10.555

<http://www.cfda.gov/default.htm>

\*Program Type: 27

Program Address: 112 SOHIER ROAD

BEVERLY

MA

01915

# Weeks operated during audit period (e.g., 52): 48.00

# operating hours/week (e.g., 40): 40.00

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.  
\* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE		0S STAFFING_# hours/yr = 1.00 FTE:	1920	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	2,683	1S Program Director (UFR Title 102)		1.00	109,245	1E Total Direct Program Staff = 39S	16.43	909,924	867,587	4.9 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)				2E Chief Executive Officer				
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)				3E Chief Financial Officer				
4R Total Contribution and In-Kind	2,683	4S Supervising Professional (UFR Title 104)				4E Actgng/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)				5E Admin Maint/House-Grndskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N. - MA (Title 107)				7E Commercial products & Svs/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages	16.43	909,924		
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150		14,169		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151		158,096		
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)		1.00	47,756	11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.		1,082,189	1,046,085	3.5 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)				13E Facility and Prog. Equip.Expenses 301,390		23,735		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301		58,999		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint./Furn.390		44,444		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)		6.00	322,543	16E Facility General Liability Insurance 390				
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy		127,178	221,317	-42.5 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201		1,606		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)				20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)				22E Staff Training 204		4,337		
23R Dept. of Elementary & Secondary Educ. (DO	667,088	23S Social Worker - L.I.C.S.W. (UFR Title 124)		2.00	169,881	23E Staff Mileage / Travel 205		11,886		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)				24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)				26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OC		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)				27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)				28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)				29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	597,710	31S Direct Care / Prog. Staff Superv. (UFR Title 133)				31E Direct Client Wages 214				
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)				32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)				33E Program Supplies & Materials 215		15,886		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)		3.60	127,659	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)		1.00	41,329	35E Other Expense		14,125		
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138		0.83	33,677	36E Total Other Program Expense		47,840	96,214	-50.3 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)		1.00	57,834	42E Other Professional Fees & Other Admin. Exp. 410		4,740		
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief		XXXXXX		43E Leased Office/Program Office Equip.410,390		5,292		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E		16.43	909,924	44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets						48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)						49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets						50E Working Capital Interest 410				
43R Total Assistance and Fees	1,264,798					51E Total Direct Administrative Expense		10,032	7,956	26.1 %
44R Federated Fundraising						52E Admin (M&G) Reporting Center Allocation		72,233	77,399	-6.7 %
45R Commercial Activities						53E Total Reimbursable Expense		1,339,472	1,448,971	-7.6 %
46R Non-Charitable Revenue						54E Direct State/Federal Non-Reimbursable Expense		317,163		
47R Investment Revenue						55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue	317,163					56E TOTAL EXPENSE		1,656,635	1,448,971	14.3 %
49R Allocated Admin (M&G) Revenue						57E TOTAL REVENUE = 53R		1,584,644	1,211,553	30.8 %
50R Released Net Assets-Program						58E OPERATING RESULTS		(71,991)	(237,418)	
51R Released Net Assets-Equipment						CRE Preliminary Calculation of Cost Reimb. Excess Rev. *				
52R Released Net Assets-Time						* (subject to OSD adjustment )				
53R Total Revenue = 57E	1,584,644									

## SERVICE STATISTICS

1SS Enter defined unit of service: STUDENT DAYS

2SS Enter total unit capacity: 15,092

Undup #

Clients delivered

34 6,631

34 6,631

## MASSACHUSETTS CONTRACT INFORMATION

Dept Contract ID -11 Characters MMARS Code

1C DOE M3202020116

2C DOE 8N70532112A

3C DOE 8V70532112A

4C DOE 8Z70531909A

5C

## POS SUBCONTRACT INFORMATION

State Dept Payor Name Payor's FEIN

1PS

2PS

3PS

## NON-REIMBURSABLE EXPENSE DETAIL

1N Direct Employee Compensation &amp; Related Exp.

2N Direct Occupancy

3N Direct Other Program/Operating

4N Direct Subcontract Expense

5N Direct Administrative Expense

6N Direct Other Expense

7N Direct Depreciation

8N Total Direct Non-Reimbursable (Tie to 54E)

9N Total Direct and Allocated Non-Reimb. (54E+55E)

10N Eligible Non-Reimbursable Exp. Revenue Offsets

11N Capital Budget Revenue Adjustment

12N Excess of Non-Reimbursable Expense Over Offsets

## Description

MA Teachers &amp; State Employees' Retirement Systems on-b

PREPARER COMMENTS:

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 500

Program Name: TRANSITIONS

Description: TRANSITIONS

Catalog of Federal Domestic Assistance #: B

<http://www.cfda.gov/default.htm>

\*Program Type: N/A

Program Address: 121 LORING AVENUE

SALEM

MA

01970

# Weeks operated during audit period (e.g., 52): 48.00

# operating hours/week (e.g., 40): 40.00

(Number/Street)

(City)

(State)

(Zipcode)

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.  
\* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE		0S STAFFING_# hours/yr = 1.00 FTE: 1920	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	4,125	1S Program Director (UFR Title 102)	1.00	106,960	1E Total Direct Program Staff = 39S	11.18	797,578	891,702	-10.6 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)			2E Chief Executive Officer				
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)			3E Chief Financial Officer				
4R Total Contribution and In-Kind	4,125	4S Supervising Professional (UFR Title 104)			4E Actng/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)			5E Admin Maint/House-Grmskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)			6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N. - MA (Title 107)			7E Commercial products & Svs/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)			8E Total FTE/Salary/Wages	11.18	797,578		
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)			9E Payroll Taxes 150		12,893		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)			10E Fringe Benefits 151		143,855		
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)			11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)			12E Total Employee Compensation & Rel. Exp.		954,326	1,054,028	-9.5 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)	1.00	88,475	13E Facility and Prog. Equip.Expenses 301,390		96,273		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)			14E Facility & Prog. Equip. Depreciation 301		14,817		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)			15E Facility Operation/Maint./Furn.390		8,937		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)	3.00	266,157	16E Facility General Liability Insurance 390				
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)			17E Total Occupancy		120,027	100,765	19.1 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)			18E Direct Care Consultant 201		103,042		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)			19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)			20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)			21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)			22E Staff Training 204		840		
23R Dept. of Elementary & Secondary Educ. (DOE)		23S Social Worker - L.I.C.S.W. (UFR Title 124)	2.00	129,760	23E Staff Mileage / Travel 205		22,998		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)			24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)			25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)			26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OCDD)		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)			27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)			28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)			29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)			30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	1,576,491	31S Direct Care / Prog. Staff Superv. (UFR Title 133)			31E Direct Client Wages 214		66,239		
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)			32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)			33E Program Supplies & Materials 215		11,277		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)	3.00	154,437	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)	1.00	43,714	35E Other Expense		9,923		
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138	0.14	6,280	36E Total Other Program Expense		214,319	143,693	49.2 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)	0.04	1,795	42E Other Professional Fees & Other Admin. Exp. 410		3,712		
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief	XXXXXX		43E Leased Office/Program Office Equip.410,390		2,419		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E	11.18	797,578	44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets					48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)					49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets					50E Working Capital Interest 410				
43R Total Assistance and Fees	1,576,491				51E Total Direct Administrative Expense		6,131	5,457	12.4 %
44R Federated Fundraising					52E Admin (M&G) Reporting Center Allocation		73,804	61,923	19.2 %
45R Commercial Activities					53E Total Reimbursable Expense		1,368,607	1,365,866	0.2 %
46R Non-Charitable Revenue					54E Direct State/Federal Non-Reimbursable Expense		278,004		
47R Investment Revenue					55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue	278,004				56E TOTAL EXPENSE		1,646,611	1,365,866	20.6 %
49R Allocated Admin (M&G) Revenue					57E TOTAL REVENUE = 53R		1,858,620	1,552,683	19.7 %
50R Released Net Assets-Program					58E OPERATING RESULTS		212,009	186,817	
51R Released Net Assets-Equipment					CRE Preliminary Calculation of Cost Reimb. Excess Rev. *				*(subject to OSD adjustment )
52R Released Net Assets-Time									
53R Total Revenue = 57E	1,858,620								

## SERVICE STATISTICS

1SS Enter defined unit of service: STUDENT DAYS  
2SS Enter total unit capacity: 9,180

Undup # # service units  
Clients delivered  
37 7,453  
37 7,453

3SS OSD's Program Publicly sponsored clients:  
4SS Performance Report (D-1 Privately sponsored clients:  
5SS Internet filing system) Free Care clients:  
6SS suspended for FY '08 Total:  
7SS filings. ☐

## MASSACHUSETTS CONTRACT INFORMATION

Dept	Contract ID -11 Characters	MMARS Code
1C		X
2C		X
3C		X
4C		X
5C		X

## POS SUBCONTRACT INFORMATION

State Dept	Payer Name	Payer's FEIN
1PS		
2PS		
3PS		

## NON-REIMBURSABLE EXPENSE DETAIL

1N Direct Employee Compensation & Related Exp.	278,004
2N Direct Occupancy	
3N Direct Other Program/Operating	
4N Direct Subcontract Expense	
5N Direct Administrative Expense	
6N Direct Other Expense	
7N Direct Depreciation	
8N Total Direct Non-Reimbursable (Tie to 54E)	278,004
9N Total Direct and Allocated Non-Reimb. (54E+55E)	278,004
10N Eligible Non-Reimbursable Exp. Revenue Offsets	282,129
11N Capital Budget Revenue Adjustment	
12N Excess of Non-Reimbursable Expense Over Offsets	(4,125)

## Description

MA Teachers & State Employees' Retirement Systems on-b  
(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)

PREPARER COMMENTS:

ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM		PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited				FY END: 6/30/2020	FEIN: 042576982
UFR Program Number: 700		Program Name: CONTRACTED SERVICES		Description: CONTRACTED SERVICES		Catalog of Federal Domestic Assistance #: B	
*Program Type: N/A		Program Address: 112 SOHIER ROAD		BEVERLY	MA	01915	# Weeks operated during audit period (e.g., 52): 52.00
		(Number/Street)	(City)	(State)	(Zipcode)		# operating hours/week (e.g., 40): 40.00
<p><b>Note to Readers:</b> This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.</p> <p>* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25= Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable</p>							
REVENUE		STAFFING # hours/yr = 1.00 FTE: 2080		FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	46,000	1S Program Director (UFR Title 102)		1.00	84,142	1E Total Direct Program Staff = 39S	
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)				2E Chief Executive Officer	
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)				3E Chief Financial Officer	
4R Total Contribution and In-Kind	46,000	4S Supervising Professional (UFR Title 104)				4E Accting/Clerical Support	
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)				5E Admin Maint/House-Gmdskeeping	
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)				6E Total Admin Employee	
7R Total Grants		7S N. Midwife, N.P., Psych N.N.A., R.N.- MA (Title 107)				7E Commercial products & Svs/Mktng	
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages	10.24 789,525
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150	11,859
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151	132,313
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments	
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.	933,697
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)				13E Facility and Prog. Equip.Expenses 301,390	1,541
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301	879
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint/Furn.390	174
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)		7.20	586,591	16E Facility General Liability Insurance 390	
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)				17E Total Occupancy	2,594
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201	6,602
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202	
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)				20E Clients and Caregivers Reimb./Stipends 203	
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206	
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)				22E Staff Training 204	3,002
23R Dept. of Elementary & Secondary Educ. (DOE)		23S Social Worker - L.I.C.S.W. (UFR Title 124)		1.00	66,098	23E Staff Mileage / Travel 205	5,237
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)				24E Meals 207	
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208	
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)				26E Vehicle Expenses 208	
27R Div.of Housing & Community Develop(OCDE)		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)				27E Vehicle Depreciation 208	
28R POS Subcontract		28S Counselor (UFR Title 130)				28E Incidental Medical /Medicine/Pharmacy 209	
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)				29E Client Personal Allowances 211	
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Svs./Benefits 212	
31R Mass. Local Govt/Quasi-Govt. Entities	391,701	31S Direct Care / Prog. Staff Superv. (UFR Title 133)				31E Direct Client Wages 214	
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)				32E Other Commercial Prod. & Svs. 214	
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)				33E Program Supplies & Materials 215	2,372
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)		1.00	50,975	34E Non Charitable Expenses	
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)				35E Other Expense	5,996
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138			65	36E Total Other Program Expense	23,209
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)		0.04	1,654	42E Other Professional Fees & Other Admin. Exp. 410	4,455
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief		XXXXXX			



ORGANIZATION: NORTHSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 728

Program Name: GRANTS AND OTHER SERVICES

Description: GRANTS AND OTHER SERVICES

Catalog of Federal Domestic Assistance #: B

<http://www.cfda.gov/default.htm>

\*Program Type: N/A

Program Address: 112 SOHIER ROAD

BEVERLY

MA

01915

# Weeks operated during audit period (e.g., 52): 52.00

# operating hours/week (e.g., 40): 40.00

(Number/Street)

(City)

(State)

(Zipcode)

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.  
\* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE	STAFFING_# hours/yr = 1.00 FTE:	2080	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	1S Program Director (UFR Title 102)				1E Total Direct Program Staff = 39S				%
2R Gov. In-Kind/Capital Budget	2S Program Function Manager (UFR Title 101)				2E Chief Executive Officer				
3R Private IN-Kind	3S Asst. Program Director (UFR Title 103)				3E Chief Financial Officer				
4R Total Contribution and In-Kind	4S Supervising Professional (UFR Title 104)				4E Actgng/Clerical Support				
5R Mass Gov. Grant	5S Physician & Psychiatrist (UFR Title 105 & 121)				5E Admin Maint/House-Grndskeeping				
6R Other Grant (exclud. Fed.Direct)	6S Physician Asst. (UFR Title 106)				6E Total Admin Employee				
7R Total Grants	7S N. Midwife, N.P., Psych N., R.N. - MA (Title 107)				7E Commerical products & Svs/Mkting				
8R Dept. of Mental Health (DMH)	8S R.N. - Non Masters (UFR Title 108)				8E Total FTE/Salary/Wages				
9R Dept.of Developmental Services(DDS/DMR)	9S L.P.N. (UFR Title 109)				9E Payroll Taxes 150				
10R Dept. of Public Health (DPH)	10S Pharmacist (UFR Title 110)				10E Fringe Benefits 151				
11R Dept.of Children and Families (DCF/DSS)	11S Occupational Therapist (UFR Title 111)				11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)	12S Physical Therapist (UFR Title 112)				12E Total Employee Compensation & Rel. Exp.				%
13R Dept. of Youth Services (DYS)	13S Speech / Lang. Pathol., Audiologist (UFR Title 113)				13E Facility and Prog. Equip.Expenses 301,390				
14R Health Care Fin & Policy (HCF)-Contract	14S Dietician / Nutritionist (UFR Title 114)				14E Facility & Prog. Equip. Depreciation 301				
15R Health Care Fin & Policy (HCF)-UCP	15S Spec. Education Teacher (UFR Title 115)				15E Facility Operation/Maint./Furn.390				
16R MA. Comm. For the Blind (MCB)	16S Teacher (UFR Title 116)				16E Facility General Liability Insurance 390				
17R MA. Comm. for Deaf & H H (MCD)	17S Day Care Director (UFR Title 117)				17E Total Occupancy				%
18R MA. Rehabilitation Commission (MRC)	18S Day Care Lead Teacher (UFR Title 118)				18E Direct Care Consultant 201		500		
19R MA. Off. for Refugees & Immigr.(ORI)	19S Day Care Teacher (UFR Title 119)				19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract	20S Day Care Asst. Teacher / Aide (UFR Title 120)				20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher	21S Psychologist - Doctorate (UFR Title 122)				21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)	22S Clinician-(formerly Psych.Masters)(UFR Title 123)				22E Staff Training 204		550		
23R Dept. of Elementary & Secondary Educ. (DOE)	23S Social Worker - L.I.C.S.W., L.S.W (UFR Title 124)				23E Staff Mileage / Travel 205		300		
24R Parole Board (PAR)	24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)				24E Meals 207				
25R Veteran's Services (VET)	25S Licensed Counselor (UFR Title 127)				25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)	26S Cert. Voc. Rehab. Counselor (UFR Title 128)				26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OCDD)	27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)				27E Vehicle Depreciation 208				
28R POS Subcontract	28S Counselor (UFR Title 130)				28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS	29S Case Worker / Manager - Masters (UFR Title 131)				29E Client Personal Allowances 211				
30R Mass State Agency Non - POS	30S Case Worker / Manager (UFR Title 132)				30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	31S Direct Care / Prog. Staff Superv. (UFR Title 133)				31E Direct Client Wages 214				
32R Non-Mass. State/Local Government	32S Direct Care / Prog. Staff III (UFR Title 134)				32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts	33S Direct Care / Prog. Staff II (UFR Title 135)				33E Program Supplies & Materials 215		210		
34R Medicaid - Direct Payments	34S Direct Care / Prog. Staff I (UFR Title 136)				34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract	35S Prog. Secretarial / Clerical Staff (UFR Title 137)				35E Other Expense		50		
36R Medicare	36S Maintenance, House/Groundskeeping, Cook 138				36E Total Other Program Expense		1,610	26,995	-94.0 %
37R Mass. Govt. Client Stipends	37S Direct Care / Driver Staff (UFR Title 138)				42E Other Professional Fees & Other Admin. Exp. 410				
38R Client Resources	38S Direct Care Overtime, Shift Differential and Relief		XXXXXX		43E Leased Office/Program Office Equip.410,390				
39R Mass. spon.client SF/3rd Pty offsets	39S Total Direct Program Staff = 1E				44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets					48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)					49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets					50E Working Capital Interest 410				
43R Total Assistance and Fees					51E Total Direct Administrative Expense				%
44R Federated Fundraising					52E Admin (M&G) Reporting Center Allocation		92		%
45R Commercial Activities					53E Total Reimbursable Expense		1,702	26,995	-93.7 %
46R Non-Charitable Revenue					54E Direct State/Federal Non-Reimbursable Expense				%
47R Investment Revenue					55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue		3,562			56E TOTAL EXPENSE		1,702	26,995	-93.7 %
49R Allocated Admin (M&G) Revenue					57E TOTAL REVENUE = 53R		3,562	26,995	-86.8 %
50R Released Net Assets-Program					58E OPERATING RESULTS		1,860		
51R Released Net Assets-Equipment					CRE Preliminary Calculation of Cost Reimb. Excess Rev. *				
52R Released Net Assets-Time					* (subject to OSD adjustment )				
53R Total Revenue = 57E		3,562							

## SERVICE STATISTICS

1SS Enter defined unit of service:

2SS Enter total unit capacity:

Undup #  
Clients# service units  
delivered

3SS OSD's Program Publicly sponsored clients:  
4SS Performance Report (D-1 Privately sponsored clients:  
5SS Internet filing system) Free Care clients:  
6SS suspended for FY '08  
7SS filings.

Total:

## MASSACHUSETTS CONTRACT INFORMATION

Dept	Contract ID -11 Characters	MMARS Code
1C		
2C		
3C		
4C		
5C		

## POS SUBCONTRACT INFORMATION

State Dept	Payer Name	Payer's FEIN
1PS		
2PS		
3PS		

## NON-REIMBURSABLE EXPENSE DETAIL

Description	
1N Direct Employee Compensation & Related Exp.	
2N Direct Occupancy	
3N Direct Other Program/Operating	
4N Direct Subcontract Expense	
5N Direct Administrative Expense	
6N Direct Other Expense	
7N Direct Depreciation	
8N Total Direct Non-Reimbursable (Tie to 54E)	
9N Total Direct and Allocated Non-Reimb. (54E+55E)	
10N Eligible Non-Reimbursable Exp. Revenue Offsets	3,562
11N Capital Budget Revenue Adjustment	
12N Excess of Non-Reimbursable Expense Over Offsets	(3,562)

(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)

PREPARER COMMENTS:

ORGANIZATION: NORTSHORE EDUCATION CONSORTIUM

## PROGRAM SUPPLEMENTAL INFORMATION SCHEDULE B - Unaudited

FY END: 6/30/2020

FEIN: 042576982

UFR Program Number: 800

Program Name: TOPSFIELD VOCATIONAL ACADEMY

Description:

VOCATIONAL TRAINING

Catalog of Federal Domestic Assistance #: B

<http://www.cfda.gov/default.htm>

\*Program Type: N/A

Program Address: 248 BOSTON STREET

TOPSFIELD

MA

01963

# Weeks operated during audit period (e.g., 52): 48.00

# operating hours/week (e.g., 40): 40.00

(Number/Street)

(City)

(State)

(Zipcode)

**Note to Readers:** This schedule should be read in context with F.S. Notes and all other UFR information. In many instances the presence of significant planned to actual variances or non-reimbursable expenses (e.g., In-Kind donations) may be appropriate and desirable.  
\* Program Type codes: 21 = SPED; 22 = HCFF/Medicaid Class Rate; 23 = Negotiated Unit Rate; 24 = Negotiated Accommodations Rate; 25 = Non-negotiated Accommodations Rate; 26 = Other Non-negotiated Unit Rate; 27 = Cost Reimbursement; NA = Not Applicable

REVENUE		0S STAFFING_# hours/yr = 1.00 FTE: 1920	FTE	Salary/Wage	EXPENSE - ACTUAL/PLANNED	FTE	Actual	Planned	% Var
1R Contrib., Gifts, Leg., Bequests, Spec. Ev.	13,347	1S Program Director (UFR Title 102)	1.00	103,426	1E Total Direct Program Staff = 39S	26.68	1,681,379	1,893,401	-11.2 %
2R Gov. In-Kind/Capital Budget		2S Program Function Manager (UFR Title 101)			2E Chief Executive Officer				
3R Private IN-Kind		3S Asst. Program Director (UFR Title 103)			3E Chief Financial Officer				
4R Total Contribution and In-Kind	13,347	4S Supervising Professional (UFR Title 104)			4E Actng/Clerical Support				
5R Mass Gov. Grant		5S Physician & Psychiatrist (UFR Title 105 & 121)			5E Admin Maint/House-Grmskeeping				
6R Other Grant (exclud. Fed.Direct)		6S Physician Asst. (UFR Title 106)			6E Total Admin Employee				
7R Total Grants		7S N. Midwife, N.P., Psych N., N.A., R.N. - MA (Title 107)			7E Commerical products & Svs/Mkting				
8R Dept. of Mental Health (DMH)		8S R.N. - Non Masters (UFR Title 108)	1.00	83,623	8E Total FTE/Salary/Wages	26.68	1,681,379		
9R Dept.of Developmental Services(DDS/DMR)		9S L.P.N. (UFR Title 109)			9E Payroll Taxes 150		26,871		
10R Dept. of Public Health (DPH)		10S Pharmacist (UFR Title 110)			10E Fringe Benefits 151		299,816		
11R Dept.of Children and Families (DCF/DSS)		11S Occupational Therapist (UFR Title 111)			11E Accrual Adjustments				
12R Dept. of Transitional Assist (DTA/WEL)		12S Physical Therapist (UFR Title 112)			12E Total Employee Compensation & Rel. Exp.		2,008,066	2,213,553	-9.3 %
13R Dept. of Youth Services (DYS)		13S Speech / Lang. Pathol., Audiologist (UFR Title 113)	0.35	33,642	13E Facility and Prog. Equip.Expenses 301,390		104,157		
14R Health Care Fin & Policy (HCF)-Contract		14S Dietician / Nutritionist (UFR Title 114)			14E Facility & Prog. Equip. Depreciation 301		73,911		
15R Health Care Fin & Policy (HCF)-UCP		15S Spec. Education Teacher (UFR Title 115)			15E Facility Operation/Maint./Furn.390		66,911		
16R MA. Comm. For the Blind (MCB)		16S Teacher (UFR Title 116)	12.80	905,725	16E Facility General Liability Insurance 390				
17R MA. Comm. for Deaf & H H (MCD)		17S Day Care Director (UFR Title 117)			17E Total Occupancy		244,979	246,905	-0.8 %
18R MA. Rehabilitation Commission (MRC)		18S Day Care Lead Teacher (UFR Title 118)			18E Direct Care Consultant 201		6,686		
19R MA. Off. for Refugees & Immigr.(ORI)		19S Day Care Teacher (UFR Title 119)			19E Temporary Help 202				
20R Dept.of Early Educ. & Care (EEC)-Contract		20S Day Care Asst. Teacher / Aide (UFR Title 120)			20E Clients and Caregivers Reimb./Stipends 203				
21R Dept.of Early Educ. & Care (EEC)-Voucher		21S Psychologist - Doctorate (UFR Title 122)			21E Subcontracted Direct Care 206				
22R Dept of Correction (DOC)		22S Clinician-(formerly Psych.Masters)(UFR Title 123)			22E Staff Training 204		2,234		
23R Dept. of Elementary & Secondary Educ. (DOE)		23S Social Worker - L.I.C.S.W. (UFR Title 124)	4.00	304,040	23E Staff Mileage / Travel 205		5,880		
24R Parole Board (PAR)		24S Social Worker - L.C.S.W., L.S.W (UFR Title 125 & 126)			24E Meals 207				
25R Veteran's Services (VET)		25S Licensed Counselor (UFR Title 127)			25E Client Transportation 208				
26R Ex. Off. of Elder Affairs (ELD)		26S Cert. Voc. Rehab. Counselor (UFR Title 128)			26E Vehicle Expenses 208				
27R Div.of Housing & Community Develop(OCDD)		27S Cert. Alch. &/or Drug Abuse Counselor (UFR Title 129)			27E Vehicle Depreciation 208				
28R POS Subcontract		28S Counselor (UFR Title 130)			28E Incidental Medical /Medicine/Pharmacy 209				
29R Other Mass. State Agency POS		29S Case Worker / Manager - Masters (UFR Title 131)			29E Client Personal Allowances 211				
30R Mass State Agency Non - POS		30S Case Worker / Manager (UFR Title 132)			30E Provision Material Goods/Svs./Benefits 212				
31R Mass. Local Govt/Quasi-Govt. Entities	3,051,084	31S Direct Care / Prog. Staff Superv. (UFR Title 133)			31E Direct Client Wages 214		107,175		
32R Non-Mass. State/Local Government		32S Direct Care / Prog. Staff III (UFR Title 134)			32E Other Commercial Prod. & Svs. 214				
33R Direct Federal Grants/Contracts		33S Direct Care / Prog. Staff II (UFR Title 135)			33E Program Supplies & Materials 215		92,905		
34R Medicaid - Direct Payments		34S Direct Care / Prog. Staff I (UFR Title 136)	6.00	179,323	34E Non Charitable Expenses				
35R Medicaid - MBHP Subcontract		35S Prog. Secretarial / Clerical Staff (UFR Title 137)	1.00	52,230	35E Other Expense		9,566		
36R Medicare		36S Maintenance, House/Groundskeeping, Cook 138	0.45	15,628	36E Total Other Program Expense		224,446	169,926	32.1 %
37R Mass. Govt. Client Stipends		37S Direct Care / Driver Staff (UFR Title 138)	0.08	3,742	42E Other Professional Fees & Other Admin. Exp. 410		10,694		
38R Client Resources		38S Direct Care Overtime, Shift Differential and Relief	XXXXXX		43E Leased Office/Program Office Equip.410,390		8,542		
39R Mass. spon.client SF/3rd Pty offsets		39S Total Direct Program Staff = 1E	26.68	1,681,379	44E Office Equipment Depreciation 410				
40R Other Publicly sponsored client offsets					48E Program Support 216				
41R Private Client Fees (excluding 3rd Pty)					49E Professional Insurance 410				
42R Private Client 3rd Pty/other offsets					50E Working Capital Interest 410				
43R Total Assistance and Fees	3,051,084				51E Total Direct Administrative Expense		19,236	19,755	-2.6 %
44R Federated Fundraising					52E Admin (M&G) Reporting Center Allocation		142,313	121,387	17.2 %
45R Commercial Activities					53E Total Reimbursable Expense		2,639,040	2,771,526	-4.8 %
46R Non-Charitable Revenue					54E Direct State/Federal Non-Reimbursable Expense		586,061		
47R Investment Revenue					55E Allocation of State/Fed Non-Reimbursable Expense				
48R Other Revenue	586,061				56E TOTAL EXPENSE		3,225,101	2,771,526	16.4 %
49R Allocated Admin (M&G) Revenue					57E TOTAL REVENUE = 53R		3,650,492	3,235,469	12.8 %
50R Released Net Assets-Program					58E OPERATING RESULTS		425,391	463,943	
51R Released Net Assets-Equipment					CRE Preliminary Calculation of Cost Reimb. Excess Rev. *				*(subject to OSD adjustment )
52R Released Net Assets-Time									
53R Total Revenue = 57E	3,650,492								

## SERVICE STATISTICS

1SS Enter defined unit of service: STUDENT DAYS

2SS Enter total unit capacity: 12,300

Undup #  
Clients delivered

61 12,295

61 12,295

MASSACHUSETTS CONTRACT INFORMATION

1C Dept Contract ID -11 Characters MMARS Code

2C

3C

4C

5C

POS SUBCONTRACT INFORMATION

1PS State Dept Payor Name Payor's FEIN

2PS

3PS

SUBCONTRACTED DIRECT CARE EXPENSE DETAIL

1SDC Subcontractor Name FEIN Expense Amt.

2SDC

3SDC

4SDC

5SDC

Comm. Of MA Surplus Rev. Retention Share

PREPARER COMMENTS:

NON-REIMBURSABLE EXPENSE DETAIL

1N Direct Employee Compensation & Related Exp. 586,061

2N Direct Occupancy

3N Direct Other Program/Operating

4N Direct Subcontract Expense

5N Direct Administrative Expense

6N Direct Other Expense

7N Direct Depreciation

8N Total Direct Non-Reimbursable (Tie to 54E) 586,061

9N Total Direct and Allocated Non-Reimb. (54E+55E) 586,061

10N Eligible Non-Reimbursable Exp. Revenue Offsets 599,408

11N Capital Budget Revenue Adjustment

12N Excess of Non-Reimbursable Expense Over Offsets (13,347)

Description

MA Teachers & State Employees' Retirement Systems on-b

(Any Excess of Non-Reimbursable Expense over Eligible Revenue Offsets is subject to recoupment where the program is purchased by the Commonwealth and must be recognized as a liability on the Financial Statements.)

**NORTHSHORE EDUCATION CONSORTIUM**  
**FEDERAL EMPLOYER IDENTIFICATION NUMBER: 04-2576982**  
**FOR THE YEAR ENDED JUNE 30, 2020**

**SCHEDULE A - LINE 48R**

	<u>Admin</u>
Member fees	190,400
Massachusetts State Employees' Retirement System on-behalf payments*	302,862
Gain on disposal of vehicle	5,060
Miscellaneous fees and rebates	1,244
	<u>499,566</u>

**SCHEDULE B - ALL PROGRAMS, LINE 48R**

	100	200	300	400	500	700	728	800	
		NSA -	NSA -	RECOVERY		CONTRACTED	GRANTS &	TOPSFIELD	
	KOG SCHOOL	UPPER	LOWER	HIGH SCHOOL	TRANSITIONS	SERVICES	OTHER	VOCATIONAL	Total
								ACADEMY	
Massachusetts Teachers' and State Employees' Retirement Systems on-behalf payments.*	2,792,968	1,111,772	513,915	317,163	278,004	275,197	-	586,061	5,875,080
Conference fees	-	-	-	-	-	-	3,562	-	3,562
	<u>2,792,968</u>	<u>1,111,772</u>	<u>513,915</u>	<u>317,163</u>	<u>278,004</u>	<u>275,197</u>	<u>3,562</u>	<u>586,061</u>	<u>5,878,642</u>

\*Offset by non-reimbursable expense on line 54E of each Supplemental Schedule B\_OSI.

**SCHEDULE B - LINE 35E: OTHER EXPENSE**

	100	200	300	400	500	700	728	800	
		NSA -	NSA -	RECOVERY		CONTRACTED	GRANTS &	TOPSFIELD	
	KOG SCHOOL	UPPER	LOWER	HIGH SCHOOL	TRANSITIONS	SERVICES	OTHER	VOCATIONAL	Total
								ACADEMY	
Other Expenditures									
Lunch Program Expense	46,986	34,767	14,942	11,783	2,424	3	-	8	110,913
Conference expense	2,648	493	-	-	1,365	2,843	50	-	7,399
Hardware/Software	25,547	7,265	11,090	2,122	6,134	3,150	-	9,558	64,866
Grants Expense	-	-	-	220	-	-	-	-	220
<b>Total</b>	<b>75,181</b>	<b>42,525</b>	<b>26,032</b>	<b>14,125</b>	<b>9,923</b>	<b>5,996</b>	<b>50</b>	<b>9,566</b>	<b>183,398</b>

**SCHEDULES A & B - LINE 42E: OTHER PROFESSIONAL FEES & OTHER ADMIN. EXPENSES**

		100	200	300	400	500	700	800	
								TOPSFIELD	
			NSA -	NSA -	RECOVERY		CONTRACTED	VOCATIONAL	
	Admin.	KOG SCHOOL	UPPER	LOWER	HIGH SCHOOL	TRANSITIONS	SERVICES	ACADEMY	Total
Dues & fees	11,088	936	343	17	161	1,298	9	231	14,083
Office Expense	27,550	6,091	10,667	1,799	311	590	2,508	2,323	51,839
Advertising	2,949	790	-	-	-	250	-	-	3,989
Moving expense	-	84	34	16	9	9	9	19	180
Hardware/Software	38,573	-	-	-	-	-	-	-	38,573
Bank fees	25,951	-	-	-	-	-	-	-	25,951
Telephone & Communications	2,934	17,781	3,159	20,879	4,259	1,565	1,929	8,121	60,627
<b>Total</b>	<b>109,045</b>	<b>25,682</b>	<b>14,203</b>	<b>22,711</b>	<b>4,740</b>	<b>3,712</b>	<b>4,455</b>	<b>10,694</b>	<b>195,242</b>

**Providers must complete all parts of this form in order to be qualified to contract with Commonwealth Agencies for POS services.**  
This form is due annually with a provider's UFR Report, and a copy of the completed form is to be submitted when responding to POS contract opportunities with an Executive Department.

## Part I Contractor Information (Required)

**Part II**

**SDP Partner Information (Required) (Insert additional lines as needed)**

**\*Eligible SDP Partners can be found by searching:**

### How to Submit this Form:

- \*\*All SDP Partners must possess one or more of the following certification types:**

MBE - Minority Business Enterprise  
WBE - Woman Business Enterprise  
M/WBE - Minority and Woman Business Enterprise  
SDVOBE - Service-Disabled Veteran-Owned Business Enterprise  
VBE - Veteran-Owned Business Enterprise  
M/NPO - Minority Non-Profit Organization  
W/NPO - Women Non-Profit Organization  
M/W/NPO - Minority and Women Non-Profit Organization  
DOBE - Disability-Owned Business Enterprise  
LGBTBE - Lesbian, Gay, Bisexual or Transgender Business Enterprise

## **FORM INSTRUCTIONS**

### **Overall**

Providers that hold POS contracts with Commonwealth departments are required to file a "Supplier Diversity Program (SDP) Form for Purchase of Service (POS)" each year and upload it with their Uniform Financial Report (UFR). This requirement includes Providers who have already been certified by the Supplier Diversity Office (SDO) as a Minority- and/or Women Business/Organization. Providers that are exempt from UFR filing requirements must submit the SDP form when they upload their exemption request. Providers responding to POS bids posted on COMMBUYS will be directed to submit the most recent completed copy of this form with their proposals/quotes.

### **Part I - Contractor Information**

**Bidder/Contractor Information:** Business name, contact name, phone number and email.

**Fiscal Year Total POS State Expenditures** can be found on the "POS Expenditure and Federal Funds Listing" posted by OSD on the provider's UFR eFiling site.

### **Part II - Contractor's SDP Partner Information**

All SDP Partner(s) listed on the form must be certified in one or more of the certification categories listed on Page 1 of this form. Links to searchable databases of eligible SDP partners are also available on Page 1 of the form.

Providers certified by the Supplier Diversity Office may not list their own organization as an SDP partner.

**Certification Type:** Select the partner's certification type from the menu. For partners with multiple certification types, please select the one that is highest on the dropdown list.

**Description of Business Relationship:** Describe the business relationship/arrangement with the SDO Certified Partner (e.g. "providing transportation services").

**Expended Amount in the UFR Reporting Year/Prior Fiscal Year:** Enter the amount (as an exact dollar figure) that your organization expended with SDP partner(s) during the past fiscal year (UFR reporting year). If you are filing a UFR for Fiscal Year 2020, enter the amount spent with SDP partner(s) during Fiscal Year 2020.

**Committed Amount in Current Fiscal Year :** Enter the amount (as an exact dollar figure) your organization is committed to spend with SDP partner(s) during the current Fiscal Year. If you are filing a UFR for Fiscal Year 2020, the commitment would be for Fiscal Year 2021.

### **Additional Resources**

- More information about the Supplier Diversity Program (SDP) is available at [www.mass.gov/sdp](http://www.mass.gov/sdp)
- More information about supplier diversity certifications is available at [www.mass.gov/sdo](http://www.mass.gov/sdo)

NEC Vehicles  
FY20

Vehicle #	Make	Model	Year	Date Purchased	Use	Current Mileage	Purchase Price
Sedan # 2	Ford	Focuc	2016	FY2016	Meeting and Community Trips	40,674	\$ 34,301.00
Van # 1	Ford	E150	2013	FY2008	Meeting and Community Trips	75,694	\$ 18,480.00
Van # 9	Ford	E150	2008	FY2008	Meeting and Community Trips	106,469	\$ 23,265.00

**AUDIT SERVICES CHECKLIST & CERTIFICATION****(To Be Completed by Contractor)**

YES NO

**I. Federal Funds:**

- a. Is this provider subject to OMB Circular A-110?   X
- b. If yes, were audit services acquired through solicitation of bids or competitively procured, as required under A-110?   X
- c. Was the independent auditor selected and engaged by the provider's audit committee Board of Directors, Board of Trustees or owner?   X

**II. Training Requirements:**

Has the person responsible for directing your audit submitted a letter representing completion of the following:

- a. Completion of the continuing education and training requirements for performing government audits?
1. 80 hours of training in last two years?   X
2. 24 hours of the 80 hours were in government auditing, non-profit accounting or other related activity?   X
- b. Being in the process of completing training requirements:
1. 20 hours completed in last year?
2. Intent to complete 80 hours within two years?

**III. Experience/Qualifications:**

- a. The person responsible for directing your audit has provided a letter representing the completion of the following number of government audits:
- 0-1      2-5      6-10   X   11+
- b. The Board of Public Accountancy has the following information about the audit firm:
- X   no history of sanctions      current sanctions      sanctions older than 3 years
- c. The Operational Services Division has taken the following action against the audit firm:
- X   no history of disqualification      current disqualification      disqualification older than 3 years
- d. The external quality control review of the audit firm indicates:
- X   no problems      qualification      adverse report

**IV. Price:**The contract with the audit firm for UFR audit is for a term of   1   years**IV. Certification**

*All the management representations made in the financial statements and schedules of the UFR and the statements made in answering the above questions are, to the best of my knowledge, true and accurate.*

Northshore Education Consortium

Signed: Sham D. Begum

Under pains and penalties of perjury  
Chief Financial Officer

*To my knowledge, no person associated with my provider organization has threatened, pressured or otherwise suggested that the audit firm's services would be terminated if audit findings were written and included in the auditor's final report.*

Northshore Education Consortium

Signed: Sham D. Begum

Under pains and penalties of perjury  
Chief Financial Officer





Francine H. Rosenberg M.Ed.

Executive Director

We, the Board of Directors of the Northshore Education Consortium, met on October 28, 2020 and have voted to recognize and accept the representations of management and the expression of opinions by Fritz DeGuglielmo LLC, Certified Public Accountants as embodied in the Basic Financial Statements, Supplementary and Subsidiary Financial Statements and Schedules and Independent Auditor's Reports contained in the Uniform Financial Statements and Independent Auditor's Report (UFR) for the period ended June 30, 2020.

In addition, we, the Board of Directors of the Northshore Education Consortium, hereby certify under penalty of perjury that to the best of the committee members' knowledge, all material related party relationships and transactions, as defined by 808 CMR 1.02 and generally accepted government auditing standards, and other representations made by management are accurate and have been correctly and completely disclosed as required in the notes to the financial statements and schedules of the UFR for the period ended June 30, 2020.

Board Finance Committee Chair

Date:

10/29/2020