

MESSAGE FROM EXECUTIVE DIRECTOR AND FRIENDS OF NEC PRESIDENT:

Dear Northshore Education Consortium Friends;

We are pleased to share this report highlighting the activities and accomplishments of the 2017-2018 school year.

Northshore Education Consortium remains committed to the core mission of providing high quality, cost effective public programs, support services, and resources to assist member districts in meeting the needs of students who require specialized educational services.

This past year was a banner one for our Collaborative. Our public day programs served over 500 students, from 20 member and 40 non-member districts. We saw excellent outcomes in terms of student progress, we provided training and consultation to support our member districts, and we remained financially stable! And, we were especially proud that forty-three students graduated from our three high schools with diplomas from their districts.

Some highlights of the year included the integration of the Topsfield Vocational Academy into our array of services, and the purchase of the property on Boston Street in Topsfield. We also completed the Lobby Renovation at 112 Sohier Road, improving security and creating a more functional and welcoming space for our students and families.

We are extremely proud that in addition to following the curriculum frameworks in the core academics areas and addressing student IEP goals, we also provide numerous opportunities for students to participate in the arts, sports, community field trips, internships and vocational opportunities, and a wide range of enrichment activities.

These activities build upon our students' many strengths and assure that even those being educated in separate classrooms have opportunities for full inclusion in their communities.

**We remain ever grateful to you, our generous supporters** as it is a challenge to maintain this level of enrichment while keeping our tuition rates competitive and affordable for our member districts. We couldn't do it without your generous philanthropic support. During the 2017-2018 school year, Friends of NEC raised \$293,890 through grants and private donations. This enabled us to provide extensive staff training, purchase new technology and sensory equipment and support a wide range of extracurricular and enrichment activities without having to utilize tuition revenue.

We feel privileged every day to work with such talented colleagues, students, and families. We know that they share our appreciation for all of you and the ongoing support of our north shore community.

With thanks and appreciation,

*Francine H. Rosenberg*

Francine Rosenberg  
Executive Director

*Graham Bacheller*

Graham Bacheller, President, Friends of NEC

*Charles LeBuff*



NEC BOARD MEMBERS

Dr. Steven Hiersche  
Beverly Public Schools

Dr. Lisa Dana  
Danvers Public Schools

Dr. Richard Safier  
Gloucester Public Schools

Dr. Michael Harvey  
Hamilton-Wenham Public Schools

Dr. Catherine Latham  
Lynn Public Schools

Ms. Jane Tremblay  
Lynnfield Public Schools

Ms. Pamela Beaudoin  
Manchester-Essex Public Schools

Ms. Maryann Perry  
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Dr. Kevin Lyons  
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Mr. Anthony Pierantozzi  
Nahant Public Schools

Mr. Jonathan Bernard  
North Reading Public Schools

Dr. Herbert Levine  
Peabody Public Schools

Dr. John Doherty  
Reading Public Schools

Mr. Robert Liebow  
Rockport Public Schools

Ms. Margarita Ruiz  
Salem Public Schools

Ms. Pamela Angelakis  
Swampscott Public Schools

Mr. Scott Morrison  
Tri-Town School Union

Mr. Brian Forget  
Triton Regional School District

NEC MANAGEMENT TEAM

Francine Rosenberg, Executive Director  
Glenn Bergevin, Chief Financial Officer  
Deborah Walker, Grants Manager

FRIENDS OF NEC

Sarah Seiler, Director of Development

SCHOOL & PROGRAM DIRECTORS

David A. Cook, Kevin O'Grady School  
Kenneth Letzring, Northshore Academy Upper School  
Tracy Farraher, Northshore Academy Lower School  
Michelle Lipinski, Northshore Recovery High School  
Ellen Heald, Transition Programs (EMBARK & SOAR)  
Charles LeBuff, Topsfield Vocational Academy & STEP Program

FRIENDS OF NEC BOARD MEMBERS

Graham Bacheller, President  
Cynthia Johnson, Vice President  
Margot Abels  
Christopher Concheri  
Michael Givens  
Evan Israelson  
Andrea Kantaros  
Deb Margolis  
Bridget McGuinness  
Norman Roberts



Annual Report 2018



www.nsedu.org



2018 FAST FACTS

**43** years of service

**23** million dollar operating budget (NEC and Friends)

**20** member districts (local cities and towns)

**18** NEC Governing Board Members

**10** Friends of NEC Board Members; non-profit board

**266** NEC staff

**8** NEC Schools/Programs served **505** NEC students from **20** member and **40** non-member districts:

**Kevin Kevin O’Grady School:** served **127** students from **31** districts

**Northshore Academy Upper School** served **142** students from **37** districts with **19** graduates

**Northshore Academy Lower School** served **58** students from **25** districts with **40%** return to home districts

**Recovery High School** served **54** students from **26** districts with **11** graduates

**Embark** served **16** students from **7** districts with **6** graduates

**SOAR** served **24** students from **15** districts with **12** graduates

**STEP** served **12** students from **8** districts with **2** graduates

**Topsfield Vocational Academy** served **73** students from **27** districts with **11** graduates

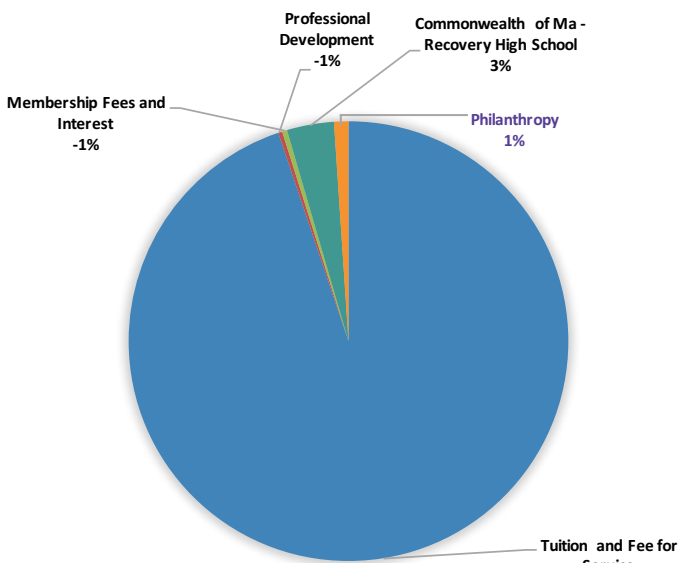
**Professional Development:** **150+** professionals, in addition to our own NEC employees, benefited from our regional professional development conferences, workshops and seminars.

**Cost/Benefit Analysis:** Based on an analysis of private schools serving similar populations, member districts can save up to **\$275/day** (over **\$49,000/year**, not including transportation costs) by sending a student to an NEC program. (All rates based on OSD FY 2018 data, compared to NEC 2018 rates, and are based on daily rates for day programs, and rounded to the nearest dollar).

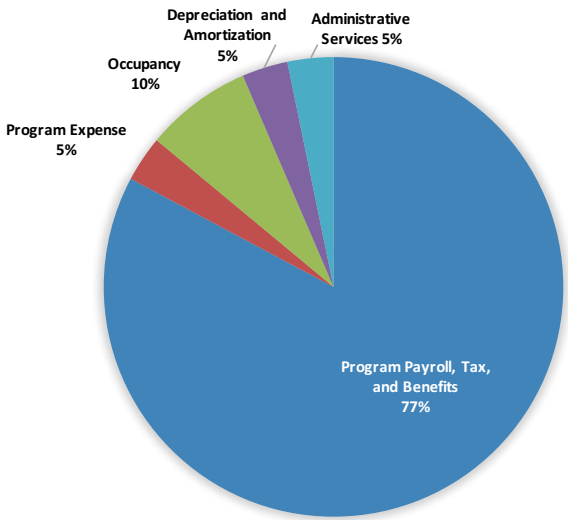
**An additional 76 students received school based, consultation, vision or home-training services from NEC enabling them to remain in local home schools.**



FY 2018 REVENUE  
\$23,670,355

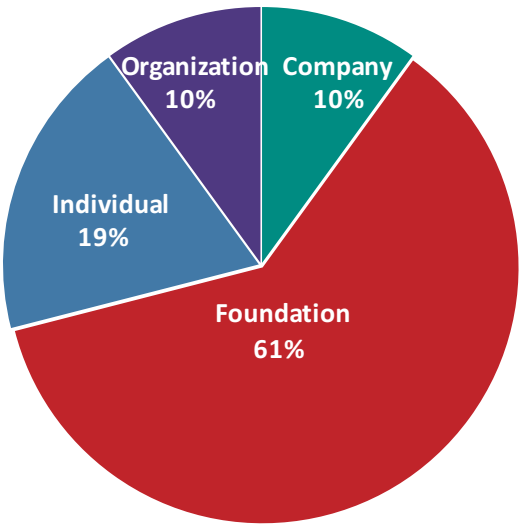


FY 2018 EXPENSES  
\$23,057,183



FY 2018 Philanthropy Breakout

Source	Percent	Amount
Company	10%	\$30,731
Foundation	61%	\$179,425
Individual	19%	\$54,234
Organization	10%	\$29,500
Total:	100%	\$293,890



2018 HIGHLIGHTS

Philanthropic Development:

- Revenue of \$ \$293,890
- \$42,770 donated to our Tribute Program
- \$29,500 received from grants (supporting technology, staff training, much needed equipment for our vocational programming, and outdoor programming including both day and overnight expeditions)
- \$36,125 donated through our annual appeal; **our highest year ever**
- \$17,885 in proceeds generated through the running of our annual road race, the Festivus 5K for Autism, went to support educational and enrichment opportunities for our students; **this was our most successful race ever**
- \$29,640 was raised with special thanks to Lincoln Investment of Beverly, MA for the 1st Invitational Golf Tournament held on our behalf
- Linzee and Beth Coolidge presented the Friends of NEC \$150,000 to be spent over a three year period for purposes specific to advancements in technology, sensory integration, the arts, and the building of a rock climbing wall. Funds were granted in July 2017 from the Belinda Fund. The Coolidge’s have significantly impacted our advancements in technology, sensory integration, the arts and adventure programming. **A million thank you’s to Linzee and Beth for their interest in us, belief in what we are doing and life changing support for our students!**

Changes of note:

- In July 2017, the Topsfield Vocational Academy (TVA) was fully integrated into the Consortium. The TVA provides hands on vocational training to middle and high school students who benefit from social, emotional, and behavioral health interventions to achieve their educational goals. In addition to academic and clinical programming, TVA features on-site vocational shops in the areas of culinary arts and carpentry, and a wide variety of community based vocational internships.
- The Consortium purchased the property that is home to the Topsfield Vocational Program located on Boston Street in Topsfield.
- The renovation of the lobby at 112 Sohier Road was completed enhancing security and creating a more functional and welcoming space for students and their families. The Family Center was relocated from the second floor to the first floor during this renovation allowing this space to be a true resource for families as a drop-in center, a lending library and a designated area for parent workshops and seminars.

Philanthropic Contributions

